



## Cepsa and Glovo expand their partnership in Spain and Portugal

- In an expansion of the agreement accomplished during the state of alarm for Carrefour Express stores located at Cepsa Service Stations in Spain, the online platform will as well deliver products from Depaso stores
- These stores have long opening hours, giving customers access to a wide range of products whenever they need them
- Both companies plan to launch this service in 60 stores, the first 24 being in 13 cities across Spain, as well as 14 located in Portugal
- Through this new agreement, 150 Depaso and Carrefour Express stores would be reached at Cepsa Service Stations with Glovo home delivery

Cepsa has expanded its alliance with Glovo in Spain and extended it into Portugal to provide customers with delivery service for products from Depaso stores at its Service Stations. This agreement means that the companies can deliver basic food, hygiene and cleaning products, among other products, at any time of day. The available products in Portugal reach 180 references and over 230 in Spain.

The original partnership, which was established in April during the state of alarm, and which already includes over 70 Carrefour Express stores located in Cepsa Service Stations in Spain, was extended to include 60 Depaso stores all around the country, the first 24 of which are located in 13 different cities: Madrid, Barcelona, Cadiz, Granada, Malaga, Seville, Guadalajara, Murcia, Pamplona, Pontevedra, Salamanca, Santa Cruz de Tenerife and Las Palmas de Gran Canaria.

The agreement between the companies was also extended into Portugal, where the delivery service will be launched in the country's main cities: Lisbon, Porto, Coimbra and Faro. The collaboration currently covers 5 stores, but the companies expect to extend it to 14 stores by the end of the year.

In line with health recommendations, Cepsa has implemented various preventive measures to protect the health and safety of employees and customers. These include the installation of methacrylate screens in checkout areas and stickers showing safe distances, the provision of hydroalcoholic gel and gloves for customers, and the provision of all necessary PPE. Furthermore, all products are disinfected prior to distribution and bags are always closed to avoid products being exposed during delivery.

In addition, Glovo allows contactless deliveries, meaning that customers can request that their orders be left at the door with no need to sign for them. In addition, Glovo has distributed more than 7,000 masks and more than 7,500 gloves to delivery people during the state of alarm, among many other safety and hygiene measures.





According to Belén Mateo, Director of Cepsa Service Station Franchising and Direct Management: "At Cepsa we aim to seek new ways of interacting with our customers and to continuously adapt to their needs. For this reason we strengthened this partnership with Glovo, to make the wide range of staple products that form part of our non-oil offering available to customers in an innovative, fast, convenient and safe way."

For his part, Diego Nouet, General Manager of Glovo at Iberia, highlights: "Incorporating this wide network of Service Stations into our app is a great step for us, since it allows us to expand the supermarket offer for our users to receive at home everything they need as soon as possible. In addition, the measures developed thanks to our technological platform are important for consumers as well as for businesses, which can operate with the necessary security."

Customers can find their nearest Cepsa Service Station offering home delivery via the Glovo app, as well as check on the <u>Cepsa's commercial website</u> if the establishment that most interests them offers this service.

Cepsa currently has a wide network of nearly 1800 service stations in Spain and Portugal, based on a clear model of customer orientation, innovation, added value, safety and loyalty. In addition to different energy solutions for mobility, the company also offers many products and services in its Service Stations.

**Cepsa** is a global energy and chemical company operating at every stage of the oil and gas value chain. Cepsa also manufactures products from plant-based raw materials and operates in the renewable energy sector.

Cepsa has 90 years of experience and a team of over 10,000 employees, who combine technical excellence with adaptability. Cepsa operates on five continents.

**Glovo** is an app that allows you to instantly collect and ship any product within the same city. It has more than 9 million users and 20,000 associated partners. In Spain, the service is available in urban areas of more than 70 cities, including Barcelona, Madrid, Valencia, Zaragoza or Seville. At the international level, in Europe and EMEA, Glovo operates in the main cities, such as Rome, Paris or Casablanca and in 8 LATAM countries, including Argentina or Panama. Glovo is currently already in more than 300 cities in 22 countries around the world and it is planned to expand and open it in new cities in the coming weeks.

July 15, 2020

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